

CERVANTES AND ASSOCIATES, P.C.

ENGINEERS PLANNERS SURVEYORS

2800 JUNIPER STREET SUITE #2

FAIRFAX, VIRGINIA 22031

(703) 573-9082

September 22, 1981

Skidmore, Owings and Merrill, AIA
 1201 Conn. Avenue, N.W.
 Washington, D.C. 20036

Attn: Mr. Alan Carroll

Re: CIA- Master Plan

Subject : Proposal for stakeout of
 Soil Borings

Dear Alan :

We are very pleased to submit this proposal for the survey stakeout of soil borings for the reference project.

The scope of the work will consist of :

- 1- Plotting of soil borings on work sheet.
- 2- Office Computations .
- 3- Field surveys for soil boring location stakeout.

The soil borings will be located as indicated in Dames & Moore proposal letter of September 16, 1981.

The fee for the above work has been estimated at \$ 1,660.00 and has been Computed on an hourly basis as follows :

<u>Description</u>	<u>Hours</u>	<u>Rate</u>	<u>Fee</u>
Principal	4	\$ 40.00	\$ 160.00
Project Engineer	12	\$ 35.00	\$ 420.00
Computer	2	\$ 20.00	\$ 40.00
Draftsman	4	\$ 20.00	\$ 80.00
Survey Crew 3 Man	16	\$ 55.00	\$ 880.00
Messenger	4	\$ 20.00	\$ 80.00
Total			\$ 1,660.00

Please note that the hourly rates include :

Overhead at 120 %

Profit at 10 %


We would like to render our invoice at the completion of the work.

If you have any questions, please do not hesitate to call.

Thank you for the opportunity of presenting this proposal.

Very truly yours,

Cervantes and Associates, P.C.



Rafael T. Cervantes, P.E.

Accepted by : _____

Date : _____